









Pesticide Free Cropping Systems - Game Changer or Slow Sellers?

NOcsPS: Development and holistic analyses of a cropping system without chemicalsynthetic plant protection products but with optimized use of mineral fertilizers

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Green Deal of EU





Current Farming Concepts – either or...





- high capital intensity
- low labor intensity

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- high degree of mechanization
- high degree of specialization
- high vertical integration
- comprehensive control of agricultural production processes

- low capital intensity
- high labor intensity
- low degree of mechanization
- low degree of specialization
- covers a large part of the value chain
- higher use of natural regulatory processes for agricultural production

Farming Concepts – the Fifty Shades of Green





Why do we need "pesticide free" farming concepts/cropping systems?

- Registration restrictions for future and fewer active ingredients for CSPs
- Securing the quantitative supply of food

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Residues of CSPs viewed critically by society





Challenges for pesticide free farming concepts / cropping systems

Yield depression or yield losses

- Diseases
- Pest infestation
- Weeds

Economic risk and Marketing

- Quantity
- Quality

≻



Sustainability aspects





Objective: Improvement for ecosystem services of agricultural landscapes

- Production of healthy food and high supply performance
- Preservation and promotion of biodiversity
- Increasing sustainability with a contribution to climate protection
- Consumer acceptance



What characteristics must a pesticide free cropping system have in order to achieve the stated objective and goals?



Main characteristics of NOcsPS cropping systems



Environmentally friendly use of nutrients and bio-based crop protection products

Agro-ecological measures

- Diverse crop rotations
- Disease-resistant varieties
- Optimized sowing patterns
- Landscape elements

Promotion of resilience, yield stability and resource protection

- Mineral micro- and macronutrients
- Bioeffectors (bacteria, algae)
- Beneficial organisms

Promotion of plant growth and plant health

Smart Farming Technologies

- Monitoring of plant growth and plant health
- Application of seeds, nutrients, beneficial organisms and bio-based pesticides
- Weed control

 (camera-controlled, automated weed hoe/harrow)

Increasing resource efficiency

Project Partners - quite interdisciplinary...

- CP1 Experimental Station UHOH & JKI
- CP2 Weed Science
- CP3 Agronomy
- **CP4** Technology in Crop Production
- CP5 Soil Biology
- **CP6** Fertilization and Soil Matter Dynamics
- **CP7** Nutritional Crop Physiology
- CP8 Biogeophysics
- CP9 Crop Biodiversity and Breeding Informatics

CP10	Phytopathology
CP11	Strategies and Technology Assessment
CP12	Strategies and Technology Assessment
CP13	Landscape and Plant Ecology
CP14	Quality of Plant Products
CP15	Biobased Resources in the Bioeconomy
CP16	Farm Management
CP17	Theory and Resource Economics
CP18	Societal Transition and Agriculture
CP19	Marketing for Food and Agricultural Products



crop production, smart farming techniques, plant nutrition and soil ecology, breeding & plant protection









Cropping Systems and Crop Rotations of the System Trials

Cropping System	Conventional (CI)	Conventional (CII)	NOcsPS I	NOcsPS II	NOcsPS III	NOcsPSIV	Organic
Sites	UHOH	UHOH / JKI	UHOH	I/JKI	UH	ЮН	UHOH / JKI
Crop rotations	Winter wheat	Winter wheat I	Winter wheat I	Winter wheat I	Winter wheat I	Winter wheat I	Winter wheat I
	Maize	Maize	Maize	Maize	Maize	Maize	Maize
	Soybean	W-Triticale / W-Rye	W-Triticale / W-Rye	W-Triticale / W-Rye	W-Triticale	W-Triticale	W-Triticale / W-Rye
		Soybean / Pea	Soybean / Pea	Soybean / Pea	Soybean	Soybean	Soybean / Pea
		Winter wheat II	Winter wheat II	Winter wheat II	Winter wheat II	Winter wheat II	Winter wheat II
		Spring barley	Spring barley	Spring barley	Spring barley	Ryegrass	Clover grass











NOcsPS - Results

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Crop yields UHOH 2020-2023



Four-year yield average for all systems and crops





How to make these systems comparable with regard to their sustainability impact?



- A common denominator is needed to compare the yields of different fruits and systems – the Grain Unit (GU)
- GU as a uniform benchmark to standardize and compare the production performance and feed value of different agricultural products, which is important both in LCA and in agricultural business management.
- The grain unit (GU) is used as a common denominator for gross land production as well as for food production and net food production. It allows the individual products to be combined into a total value. The grain unit is an indicator that reflects the energy supply capacity of a product in relation to the calculated energy supply capacity of barley, depending on the structure of use of the agricultural product in feeding. The animal products are not assessed according to their own net energy content, but according to the net energy content of the feed that is required on average for their production.





Grain equivalent unit (GE) for the crop rotation (mean 2020-2023)

Hohenheim (BW)			Dahnsdorf (BB)		
Cropping system	GE/ha	GE in comparison to Conv. II. [%]	GE/ha	GE in comparison to Conv. II [%]	
Conventional II	411	100	371	100	
NOcsPS I	356	87	288	77	
NOcsPS II	351	85	256	69	
NOcsPS III	344	84	-	- /	
NOcsPS IV	351	85	-		
Organic	206	50	276	74	





- In NOcsPS cropping systems, reduced yields compared to conventional systems depend on the location and the position of the crop in the crop rotation. Yield losses in NOcsPS cropping systems were so far lower than expected (especially in Hohenheim)
- >But what about the sustainability effects?

Preliminary Life Cycle Impact Assessment results (ReCiPe2016) and Contribution Analysis of NOcsPS, Conventional and Organic Crop Rotations with four-year Yield Average for all Systems and Crops, Location: University of Hohenheim

Cropping system	Yield (cereal units/ha*6a)	Freshw 2.0
NOcsPS (6-year rotation)	367	5 1.5
Conventional (6-year rotation)	415	5 1.0 80 0 4
Conventional (3-year rotation)	316	D.5
Organic (6-year rotation)	227	0.0 NOcsPS, 6-year rotation
		r

- Indirect land use change
- Field emissions Plant protection
- Field emissions Fertilizer
- Harvesting
- Plant protection
- Fertilisation
- Seeds and sowing
- Soil preparation





There are many more Indicators to be analysed...

Environmental Impacts (ReCiPe 2016)

- Climate Change
- Stratospheric ozone depletion
- Ionizing radiation
- Fine particulate matter formation
- Photochemical ozone formation
- Terrestrial acidification
- Freshwater eutrophication
- Marine eutrophication
- Toxicity

Ecology

Social

Economy

- Water use
- Land use
- Mineral resource scarcity
- Fossil resource scarcity



With regard to the Preliminary LCA results: What is the advantage of "pesticide free"?



- Pesticide free has lower toxicity categories than conventional farming and requires less land per unit of product than organic farming. Both impact areas, land use and toxicity, are "proxy indicators" for biodiversity loss.
- Pesticide-free is a very convincing story. The system is much easier to explain than "less pesticide" an eco-certified system, which could involve a lot of rules.

Marketing challenges



Objective Marketing Options for Pesticide Free Cultivation Systems in the Food Chain



Are there any Opportunities for Pesticide Free Products on the Market?

Key question





Can a "pesticide free form" of agriculture be established on the market?



Source: Zimmermann et al., 2021. https://doi.org/10.3390/agronomy11091710

Results of consumer studies on hypothetical willingness to pay



High hypothetical willingness to pay

Product	Anchor Convent. Product	r prices Organic- Product	Informations-Treatment (Informationen zum NOcsPS-Anbau [ja/nein])	Ø Willingness to pay	Willingness to pay in multiples vs. conv. Product
Pour drink (1 Litor) *	0.00.6	1 40 6	Without information	1,37€	38,4 %
Soy drink (T Liter)	0,99€	1,49€	information	1,49€	50,5 %
Tofu (notural 200 grome) *	0.00 €	1,39€	Without information	1,30€	46,1 %
roru (natural, 200 grams)	0,09€		information	1,46€	64,0 %
Wheat roll	0,35€	0,65€	Without information	0,56€	60,0 %
Wileat foil			information	0,60€	71,4 %
Wheet flour (1000 grome) *	0.70.6	1,39€	Without information	1,27€	60,8 %
wheat nour (1000 grams)	0,792		information	1,42€	79,7 %
	0.70.6 1	1 00 6	Without information	1,53€	93,7 %
Lettuce	0,79€	1,99€	information	1,66€	110,1 %
Rear (0.5 Liter)	0.50.6	1 20 6	Without information	1,18€	100,0 %
Beer (0,5 Liter)	0,59 €	1,39€	information	1,26€	113,6 %

Results of the Food-Chain-Analysis



Advantages

- Marketing-related advantages
- Development of an innovative product group
- Positive effects on corporate image/reputation
- Internal company benefits (e.g. cost savings for residue analyses)
- Fulfillment of consumer demand for more natural foods
- Contribution to environmental protection and nature conservation

Disadvantages

- Higher prices compared to conventional raw materials
- Availability may be problematic (risk to security of supply)
- Consumer communication challenging
- No established labels available
- Consumer acceptance of higher prices questionable
- Consumer product differentiation (organic vs. pesticide free vs. conventional) questionable
- Disadvantages due to use of mineral fertilizers (analyses required)
- Risk of quality defects due to lack of pesticides
- Risk of increased contamination of raw materials (mycotoxins etc.)

Classification of Pesticide Free from the perspective of food manufacturers and retailers currently still unclear:

- Relevance of the pesticide issue is recognized
- But no clear idea of how such a segment could be established
- Ultimately an expression of a lack of a marketing strategy idea for the future of a recognizable segment
- This segment would currently be more important than ever in view of the price/inflation crisis on food market

Name for a new cultivation system? Not easy...



Categories	Percentage frequency
Designations with reference to the waiver of csPSM	12.7%
Designation as a hybrid cultivation system	5.7%
Designation as an alternative form of agriculture	5.7%
Designations with reference to mineral fertilization	4.9%
Designations related to the future/innovation	4.7%
Designations related to sustainability	3.1%

How to name it?

- Reference to nature/naturalness would be appropriate from a marketing perspective but legally problematic
- Reference to organic farming is excluded for legal reasons.
- Reference to the renunciation of chemical-synth. pesticides such as "pesticide-free": negative connotation of the term pesticide and lack of positive associations



Conclusion and Outlook



- In NOcsPS cropping systems, reduced yields compared to conventional systems depend on the location and the position of the crop in the crop rotation. Yield losses in NOcsPS cropping systems were so far lower than expected.
- Pesticide Free should have a positive effect on environmental protection
- A prerequisite for the successful and sustainable application of NOcsPS cultivation systems are effective non-chemical plant protection and fertilization measures using modern technologies and suitable siteadapted crops and crop rotations
- The project has to be continued to ensure long-term effects on ecosystem services, economic aspects and a reliable assessment of sustainability
- Second phase starts in 2025 (prospective four years)

Exemplary follow-up Hypotheses and Requirements





Are NOcsPS cultivation systems more suitable for better sites with good water supply and nitrogen replenishment than for sites with poorer site conditions?



Pesticide Free cultivation systems have effects on the self-sufficiency of arable crops.



Valid results and a market launch require long (funding) periods. A few years of experience can only illustrate trends.



"Pesticide Free" cultivation systems have opportunities on the market. Perceived risks on the part of agriculture, trade and politics could be overcome through a systems approach.



Annual

Perennial

Science communication / public relations





Agricultural robot "Phoenix" from NOcsPS

on TV and at the Federal Government's digital summit in December 2022 with Chancellor Olaf Scholz





Federal Minister of Agriculture Cem Özdemir in Hohenheim with NOcsPS



Prof. Ralf Vögele (Deputy NOcsPS Coordinator) In the state parliament of BW

> Prime Minister of BW Kretschmann & State Minister of Science in BW Olschowski

> > in Hohenheim with NOcsPS



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Thank you for your attention



https://nocsps.uni-hohenheim.de/en/english